3D\PHQW 0HWKRGV

:H DUH KDSS\ WR DFFHSW

- 6WDQGLQJ 2UGHU PRQWKO\ PHPEHUVKLS
- YLD 6DODU\ IRU 6)7 VWDII PRQWKO\ PHPEHUVKLS
- &DVK RU FDUG SD\PHQWV IRU PRQWKO\

:H DUH D QRQ SURILW FHQWUH ZKR ZLOO LQ PHPEHUVKLS IHHV ED IDFLOLWLHV SURYLG

7KH 7HDP IHHO D JUHDW VHQVH RI SULGH DQG MRE VDWLVIDFWLRQ ZKHQ RXU PHPEHUV DFKLHYH WKHLU JRDOV DQG UHIOHFW XSRQ KRZ IDU WKH\ KDYH FRPH RQ WKHLU ILWQHVV MRXUQH\

2GVWRFN +HDOWK
0HPEHUV

0HPEHUVKLS LV DYDLODEOH WR HYHU\RQH

- 6WDII DQG YROXQWHHUV ZKR ZRUN DW 6DOLVEXU\ 'LVWULFW +RVSLWDO
-)RXQGDWLRQ 7UXVW PHPEHUV ZKR KDYH VLJQHG XS WR RXU KRVSLWDO DQG VXSSRUW XV PHPEHUVKLS DUH QRW WKHVH SODFHV DUH OLPLWHG
- /R\DOW\ FDUG VFKHПё 2W`DQFH
- 5HIHUUHDO OLQNHG ZLWK RXU ([HUFLVH 5HIHUUDO 6FKHPH VHH UHIHUUDO OHDIOHW IRU PRUH GHWDLOV
- *UDGXDWH MHHUUDO PHPEHUV

SHULRG

2XU PHPEHUV DUH YHU\ LPSRUWDQW WR XV :H DUHPPXHQWOO

$ IXOO OLVW RI SULFHV LV OL IULHQGO\ UHFHSWLRQ VWDII

RGVWRFNKHDOWKEXU\ QK

:HEVLWH RGVWRFNKHDOWKILW

0HPEHUVKLS DQG SULFHV

0HPEHUVKLS 7\SHV

%URQ]H
3D\ D VPDOO PRQWKO\ VXEVFULSWLRQ DQG
WKHQ µ3D\ DV <RX *R¶ RQ DOO DFWLYLWLHV DW
D UHGXFHG SULFH

6LOYHU 6LOYHU 3OXV
8QOLPLWHG XVH RI WZR RI WKH IROORZLQJ
*\P 6ZLP &ODVVHV 6TXD*K DQG
7HQQLV

*ROG 'LDPRQG
8QOLPLWHG XVH RI DOO
DYDLODEOH LQFOXGLQJ
&ODVVHV 6TXDVK DQG 7H

7KH +HDOWK DQG)LWQHVV IDFLOLWLHV LQFOXGH
x   PHWUH PDLQ SRRO
x   PHWUH OHDUQHU SRRO
x +\GUR WKHUDS\ SRRO
x)XOO\ HTXLSSHG J\P

HQHUDO 0HPEHUVKLS 3ULFHV

2QH RI MRLQLQ	%URQ] 3HU 0R	6LOYI 3HU 0R	6LOYHU 3HU <H	*ROG 3HU 0R	'LDPRQG 3HU <HD
6WDII	...	...	...	...	...
6WDU	...	...	...	...	...
6WXGHQW 1 $	...	...	...	...	...
5HWLUHG 6'+ VWD	...	...	...	...	...
3XEOLF PHPEHUVK	...	...	...	...	...

5HIHUUDO 0HPEHUVKLS 3ULFHV

2QH RII MRLQLQJ IHH	DFWLYLW\ SHU PRQWK	DFWLYLWLHV SHU PRQWK	DFWLYLWL SHU PRQWK
5HIHUUDO			